# Real results in the real world.

Your complete guide to weight management success.

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Clinical Nutrition to Improve Quality of Life™





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Your complete guide to weight management success



Based on the results of a 2011 survey by the Association for Pet Obesity Prevention (APOP)<sup>1</sup>

#### A growing epidemic

- Over the last five years the incidence of overweight or obese dogs has increased by almost 40% in the US.'
- Over the same time period the number of overweight or obese cats has increased by an astonishing 90%.<sup>1</sup>
- In the US, 53% of dogs and 55% of cats are now overweight or obese.<sup>2</sup>

#### **Real world challenges**

#### For the veterinary healthcare team:

- Talking about weight with clients can be a difficult conversation
- Diagnosis and management of overweight and obese pets is complicated by the lack of a readily available, objective diagnostic test to confirm both the presence and extent of the disease
- Pet owners don't always follow feeding plans exactly

#### For pet owners:

- Lack of awareness that their pets are overweight or obese
- Guilt about "depriving" their pets when controlling portions or withholding treats
- Frustration with plans that haven't worked or have resulted in weight regain

# Every pet. Every time.

#### It's time for a new approach

Nutrition is the single most important environmental influence on a pet's health and well-being. Just like checking temperature, pulse, respiration and pain, assessing nutrition is vital to optimal animal health, especially with overweight and obese pets.

You have the opportunity to address the obesity epidemic at its source. By incorporating a nutritional assessment and specific dietary recommendation in your physical exam for **every pet, every time**, you will be strengthening relationships with your clients and meeting the needs of your patients.

When it comes to your patients, you are the expert — the one voice clients listen to for answers they can trust. Weight management should be no different.



#### New tools for real results

Now, with the Hill's Healthy Weight Protocol and Hill's<sup>®</sup> Prescription Diet<sup>®</sup> Metabolic Advanced Weight Solution, you've got:

- A new, objective and clinically proven diagnostic tool to help you talk about weight and recommend a customized feeding plan
- Veterinary-exclusive, zero deprivation weight loss and maintenance nutrition that fits the way your clients feed their pets to ensure a healthy weight and a long life

# A different way to diagnose



"We should talk about Buddy's weight ..."

> "I didn't realize there was a problem."

"Ideally, he should weigh around ..."

"He's always been stockier than other Labs."

# When words fail, numbers talk

INTRODUCING THE HILL'S HEALTHY WEIGHT PROTOCOL



TENNESSEE

The weight conversation is never easy, especially when current methods to diagnose weight problems are subjective and often dismissed by clients as opinion, overestimate ideal weight and lead to feeding plans that fail in more than 75% of pets.<sup>3</sup>

That's why we're pleased to introduce the new Hill's Healthy Weight Protocol, a breakthrough approach to diagnosing and managing weight problems developed from a multi-year study by the University of Tennessee School of Veterinary Medicine. It's a completely new, objective and clinically proven tool to help you to reinforce your recommendation with even your toughest clients:

- More accurately assess an overweight patient's ideal weight
- Engage pet owners with objective numbers they can understand
- Create a customized feeding plan based on the patient's ideal weight
- Provide tools to monitor progress and keep patients on track to successful weight loss

#### What makes the Hill's Healthy Weight Protocol different?

- Addresses all levels of obesity; current body condition score (BCS) scales only address body fat percentage up to 45%
- Based on morphometric measurements that estimate percentage of body fat rather than the more subjective BCS
- Clinically proven to more accurately predict ideal body composition in overweight dogs and cats

#### **IDEAL WEIGHT MATTERS**

#### Small inaccuracies can make a big difference

- Feeding recommendations based on an inaccurate estimate of ideal body weight result in overfeeding
- Overfeeding results in unsuccessful weight loss attempts and pet owner frustration
- In studies, when traditional BCS was used to estimate ideal body weight more than half of the pets received a recommendation to consume excess calories<sup>4,5</sup>



# More accurate tools mean better weight loss success

Using the Hill's Healthy Weight Protocol, four simple morphometric body measurements in dogs and six in cats accurately predicted ideal body weight, within 10% of DEXA-determined values, in over 80% of patients. The Healthy Weight Protocol is intended for overweight and obese pets with 35% or higher body fat.

The Hill's Healthy Weight Prot Morphometric Measurements	tocol s
The Hill's Healthy Weight Prot BFI Risk Chart	tocol
BCS 9 (revised)	
BCS 9 (original)	
BCS 5	





# How the Hill's Healthy Weight Protocol works

With just two simple steps, the Hill's Healthy Weight Protocol gives you a new, objective and clinically proven diagnostic tool to help you talk about weight.



**STEP 1** Weigh the patient and take a few easy measurements



STEP 2

Go to the Hill's Healthy Weight Protocol e-tool at HWP.HillsVet.com<sup>•</sup> to:

- Calculate ideal weight
- Receive customized feeding plans
- Access tools to monitor progress and keep patients on track
- Ensure a healthy weight for a lifetime

Get the conversation started today at **HWP.HillsVet.com** and find additional support including clinic resources and videos.



\***Download** the Hill's Healthy Weight Protocol app

(available for Android<sup>™</sup> and iOS®)

# The Hill's Healthy Weight Protocol in practice

#### Incorporating the Hill's Healthy Weight Protocol into routine examinations



+

BFI Risk Chart



# The Hill's Healthy Weight Protocol in practice

#### **Canine Morphometric Measurements**

11

Perform measurements using a tailor's tape. For measurements of circumference, wrap tape snugly.



# The Hill's Healthy Weight Protocol in practice (cont'd.)

#### **Feline Morphometric Measurements**

Perform measurements using a tailor's tape. For measurements of circumference, wrap tape snugly.



Measure circumference at the midpoint between the carpus and the elbow.



[Persian]

Front leg length Measure from the proximal edge of the central foot pad to the point of the elbow (olecranon process). Carpus must be straight.

Hind leg length Measure from the proximal edge of the central foot pad to the tip of the hock (dorsal tip of the calcaneal process). Tarsus must be straight.









# The Hill's Healthy Weight Protocol in practice (cont'd.)

#### Assessing BFI and ideal weight with the Hill's Healthy Weight Protocol BFI Risk Charts

If your patient is uncomfortable with the morphometric measurements or you don't have access to the Healthy Weight Protocol e-tool, you can still assess ideal weight and body fat percentage using the Hill's Healthy Weight Protocol BFI Risk Chart.

- Using the descriptors and images as a guide, evaluate the pet to determine BFI
- Share that diagnosis with the client and communicate the pet's risk level
- Flip the chart over to determine the pet's ideal weight

#### Canine













Introducing Hill's<sup>®</sup> Prescription Diet<sup>®</sup> Metabolic Advanced Weight Solution

> Clinically proven to work with each pet's unique metabolic response activating the body's natural ability to burn excess body fat and affect calorie utilization<sup>6</sup>

# <image>

# Expect something different. Real results in the real world.

All therapeutic foods work in clinical settings under strictly controlled conditions, but Metabolic Advanced Weight Solution is proven to work in real homes with real pets and their owners under real world conditions.

- Veterinarian-supervised, in-home, double-blinded feeding trial with 314 client-owned pets
- 96% of dogs and 81% of cats lost weight6
- Pets lost an average of 0.7% body weight per week over the two-month period<sup>6</sup>
- $\bullet$  80% of all clients would recommend Metabolic Advanced Weight Solution to their friends with overweight pets  $^{\rm 6}$

#### Zero deprivation weight loss

Metabolic Advanced Weight Solution includes a complete portfolio of dry food, canned food and treats designed to work together for easy, flexible weight loss success without deprivation making it much easier for pet owners to keep pets on the program and comply with your feeding recommendation.

# Expect something different (cont'd)

#### Nutrition designed to affect energy metabolism

For years, Hill's has been exploring the most effective ways to affect energy metabolism through nutrition.

# Now, we're targeting the biochemical pathways that are important to energy metabolism.

Hill's<sup>o</sup> Prescription Diet<sup>o</sup> Metabolic Advanced Weight Solution contains a synergistic blend of nutrients and ingredients that works to change multiple pathways for more efficient energy metabolism.





Hill's<sup>®</sup> Prescription Diet<sup>®</sup> m/d<sup>®</sup> Feline takes advantage of cats' natural ability to use protein as an energy source by providing nutrition with high protein/low carbohydrate ratio.

Hill's<sup>®</sup> Prescription Diet<sup>®</sup> r/d<sup>®</sup> targets selected pathways to increase energy metabolism through its unique fiber blend and lysine/calorie ratio.





Hill's<sup>®</sup> Prescription Diet<sup>®</sup> w/d<sup>®</sup> uses a high fiber/low calorie method to help maintain ideal body weight after achieving weight loss.

# No other nutrition works like this

Hill's<sup>®</sup> Prescription Diet<sup>®</sup> Metabolic Advanced Weight Solution activates metabolism to regulate appetite and burn fat — reducing the need for pet owners to precisely measure daily portions to safely achieve and maintain a healthy weight.



#### Inefficient energy metabolism

For pets with an inefficient energy metabolism profile, simply restricting calories will not overpower the evolutionary drive to prevent loss of body fat.

Because the brain can't tell the difference between deliberate calorie reduction and starvation, it defends its fat stores by decreasing the metabolic rate and increasing efficiency of energy use.<sup>2</sup>

#### Turning up metabolism

While eating Metabolic Advanced Weight Solution, an obese animal's metabolism changes to act more like that of a lean animal.



#### Highly efficient energy metabolism

Even after weight loss is achieved, the highly efficient energy metabolism profile is maintained, avoiding weight regain as long as the animal continues to eat the food.





- Real world success: 88% of pets lost weight in two months at home<sup>6</sup>
- Real world efficacy: Clinically proven nutrition to safely reduce body fat by 28% in just two months<sup>6</sup>
- Fits the way clients feed: Complete portfolio of dry food, canned food, and treats to ensure safe and healthy weight loss and easy weight maintenance
- Clinically proven to avoid weight regain following a weight loss program<sup>6</sup>
- Contains effective levels of L-carnitine to convert fat into energy and build lean muscle mass<sup>6</sup>
- Clinically proven to spare lean body mass during weight loss and weight management<sup>6</sup>



r/d<sup>®</sup> Weight Loss-Low Calorie

#### Weight loss

- Clinically proven nutrition to safely reduce body fat by 22% in just two months<sup>®</sup>
- High total dietary fiber to help dogs feel fuller between meals
- Added lysine to help maintain lean body mass
- Effective carnitine levels to help convert fat into energy and build lean muscle mass

#### Additional indications

- Hyperlipidemia
- Fiber-responsive disease



#### Additional indications

- Fiber-responsive disease
- Diabetes mellitus
  Struvite urolithiasis





- Contains effective levels of L-carnitine to convert fat into energy and build lean muscle mass<sup>6</sup>
  - (FLUTD) Hyperlipidemia • Fiber-responsive disease



Weight maintenance through

• Unique blend of soluble and

insoluble fiber to support a

gastrointestinal health

Additional indications

(FLUTD)

• Fiber-responsive disease

Gastrointestinal disorders

feeling of fullness and support

Feline lower urinary tract disease

- Reduced calories to help maintain a healthy weight
- High fiber helps control hunger between meals
- L-carnitine (dry formula) for lean muscle and ideal body weight

# Answering pet owner questions

Answering pet owner questions about Hill's° Prescription Diet° Metabolic Advanced Weight Solution



Question	How long will it take for my pet to reach his ideal weight?
Answer	Using the Hill's Healthy Weight Protocol, we can design a customized feeding plan just for your pet. Typical results are 0.5 – 1% body weight loss per week.
Question	How long does my pet need to eat Metabolic Advanced Weight Solution?
Answer	To maintain a healthy weight, your pet should remain on Metabolic Advanced Weight Solution for life.
Question	Is it okay to feed my pet canned food and treats along with this food?
Answer	Metabolic Advanced Weight Solution is also available in canned form, as well as trea In order to maintain the changes in metabolism this food provides, you should feed Metabolic Advanced Weight Solution canned and treats. We will need to adjust the amount of dry food offered if you plan to also offer canned and treats.
Question	Other weight loss products have caused an increase in my pet's stool volume. Shou I expect the same with Metabolic Advanced Weight Solution?
Answer	While the fiber sources are very different, the total dietary fiber content is similar to Hill's <sup>®</sup> Prescription Diet <sup>®</sup> r/d <sup>®</sup> Weight Loss-Low Calorie, so we should expect that the stool volume would be about the same or less as on r/d.
Question	I have multiple cats in my household. Do I need to separate my overweight cat from the others when feeding?
Answer	Metabolic Advanced Weight Solution is safe to feed in multiple cat households. This food is not recommended for kittens.



Effectiveness of Hill's® Prescription Diet® Metabolic Advanced Weight Solution for Weight Loss in Client Owned Pets

- Key points:
   • Hill's\* Prescription Diet\* Metabolic Advanced Weight Solution works the way people feed their pets, 96% of dogs and 81% of cats lost weight in two months\*

   • In typical households, under normal management conditions, dogs lost weight at a
  - rate of 0.8% of body weight per week and cats lost weight at a rate of 0.5% per week<sup>6</sup>
  - Owners agreed that Metabolic Advanced Weight Solution is an easy way for pets to lose weight, keeps their pet full and satisfied, and the majority would recommend it to a friend with an overweight pet<sup>6</sup>
- Purpose: The objective of this study was to determine the effectiveness of Metabolic Advanced Weight Solution to achieve weight loss in dogs and cats under normal usage conditions in pet owner homes and to understand owner reaction to the usage experience.
- Design: Pets determined to have ≥ 29% body fat based on morphometric measurements were enrolled in a two-month study. Although feeding recommendations were made for weight loss (0.8 × RER for cats, 1.0 × RER for dogs for ideal weight), owners were not informed that they were enrolling their pet in a weight loss study. Owners were provided sufficient test food for the primary (enrolled) pet and up to three additional pets of the same species for the duration of the study period. This was a blinded study in that the pet food manufacturer and sponsor of the study was not revealed to participating veterinary clinics or pet owners, and the product was provided in non-branded bags.
- Results:
   159 dogs representing 58 breeds (5.5 249 lbs.) and 155 cats representing 8 breeds (9.5 27 lbs.) completed the study. At the end of the study, 96% dogs and 81% cats lost weight. The average rate of weight loss was 0.8% and 0.5% per week of initial body weight for dogs and cats, respectively. Based on owner responses to surveys, 68% of pet owners agreed this was an easy way for their pet to lose weight, 65% agreed the food kept their pet feeling full and satisfied. Overall, 80% of pet owners would recommend Metabolic Advanced Weight Solution to a friend with an overweight pet.



A	Morphometric Measurements Accurately Predict Body Composition		
Key points:	<ul> <li>Clinically proven method to accurately predict ideal body composition in overweight dogs across a wide range of breeds</li> </ul>	Key points:	<ul> <li>Clinically proven to more accurately predict ideal body composition in overweight cats</li> </ul>
	<ul> <li>Four simple measurements predict percent body fat within 10% of DEXA value in 80% of patients</li> </ul>		<ul> <li>Six simple measurements predict percent body fat within 10% of DEXA value in 87% of patients</li> </ul>
	<ul> <li>Traditional 5-point Body Condition Scoring systems are only accurate at predicting body composition in dogs 15.7% of the time</li> </ul>		<ul> <li>Traditional 5-point Body Condition Scoring systems are only accurate at predicting body composition in felines 12.5% of the time</li> </ul>
	<ul> <li>Accurately determining an overweight pet's ideal weight creates more accurate feeding plans and greater success at getting pets to a healthy weight</li> </ul>		<ul> <li>Accurately determining an overweight pet's ideal weight creates more accurate feeding plans and greater success at getting pets to a healthy weight</li> </ul>
Purpose:	The purpose of this study was to validate a new clinical method of measuring body composition in dogs.	Purpose:	The purpose of this study was to validate a new clinical method of measuring body composition in cats.
Design:	83 overweight client-owned dogs ranging from 11 – 162 lbs. and representing 27 breeds as well as mixed breeds were evaluated by DEXA, BCS, morphometric measurements and BFI Risk Chart.	Design:	76 overweight client-owned cats ranging from 6.2 – 25.3 lbs. and representing 8 breeds as well as mixed breeds were evaluated by DEXA, BCS, morphometric measurements and BFI Risk Chart.
Results:	Using the body condition scores assigned during the physical exam to estimate percent body fat was not highly effective. The BCS-5 scores provided an estimate of percent body fat within $\pm 10\%$ of the DEXA value for only 13% of the subjects and within $\pm 20\%$ for only 40%.	Results:	The traditional 5-point Body Condition Scoring (BCS-5) system was not effective for predicting percent body fat for most of this population. Using the BCS-5 values assigned during the physical exam provided an estimate of percent body fat within $\pm 10\%$ of the DEXA value for only 13% of the subjects and within $\pm 20\%$ for only 39%.
	Using the originally published %BF values for BCS-9 scale demonstrated very poor performance." Only 2% of the population was predicted to the $\pm 10\%$ level and 19% at the $\pm 20\%$ level. Using the published revision of the BCS-9 scale led to better performance. 47% of the population was predicted to the $\pm 10\%$ level and 75% at		The 9-point BCS system (BCS-9) was somewhat better, but still not very effective. This method estimated percent body fat to within $\pm 10\%$ of the DEXA value for only 31% of the subjects and to within $\pm 20\%$ for 67%.
	the $\pm 20\%$ level. <sup>12</sup> The BFI Risk Chart performed much better than the BCS methods, predicting 53%		The BFI Risk Chart performed much better than BCS. The BFI Chart predicted 57% and 91% of the population to $\pm 10\%$ and $\pm 20\%$ respectively of the DEXA value for percent body fat.
	and 91% of the population to $\pm 10\%$ and $\pm 20\%$ , respectively of the DEXA value for percent body fat.		Morphometric measurements were highly effective for predicting body composition as evaluated as the percent of the population predicted within ±10% of the DEXA value.
	Morphometric measurements were highly effective at predicting percent body fat. This method predicted percent body fat within $\pm 10\%$ of the DEXA value 80% of the time and within $\pm 20\%$ of the DEXA value 98% of the time.		This method accurately predicted body fat in >85% of the population to $\pm 10\%$ of the DEXA value and 100% to the $\pm 20\%$ level.
			Conclusion for both canine and feline studies:
			Traditional methods of body condition scoring provide inaccurate estimations of ideal weight. Failure to accurately diagnose ideal weight will result in overestimation of the calories required for weight loss. As a result, pets will be "set up" to fail from the start
			of the weight loss program.

Hill's® Prescription Diet® Metabolic Advanced Weight Solution Weight Loss and Weight Maintenance Study		
<ul> <li>Canine Metabolic Advanced Weight Solution has clinically proven nutrition to safely and naturally support weight loss and maintenance</li> </ul>	Key points:	<ul> <li>Feline Metabolic Advanced Weight Solution has clinically proven nutrition to safely and naturally support weight loss and maintenance</li> </ul>
<ul> <li>Canine Metabolic Advanced Weight Solution has clinically proven nutrition to spare lean body mass during weight loss and weight maintenance<sup>6</sup></li> </ul>		<ul> <li>Feline Metabolic Advanced Weight Solution has clinically proven nutrition to spare lean body mass during weight loss and weight maintenance<sup>4</sup></li> </ul>
<ul> <li>Canine Metabolic Advanced Weight Solution has clinically proven nutrition to safely provide 28% body fat loss in two months in dogs<sup>e</sup></li> </ul>		<ul> <li>Feline Metabolic Advanced Weight Solution has clinically proven nutrition to safely provide 29% body fat loss in two months in cats<sup>6</sup></li> </ul>
These studies were designed to evaluate the efficacy of <b>Canine Metabolic Advanced</b> <b>Weight Solution</b> to help overweight and obese dogs achieve and maintain a healthy weight.	Purpose:	These studies were designed to evaluate the efficacy of Feline Metabolic Advanced Weight Solution to help overweight and obese cats achieve and maintain a healthy weight.
Two groups of 10 dogs with > 33.1% body fat (DEXA) completed a weight loss and weight maintenance study. Dogs were fed for weight loss for four months, or until ideal body weight was reached. Then, all dogs were fed to maintain their weight for four months. Dogs underwent DEXA and serum chemistry analysis at months 0, 1, 2, 3 and 4 of weight loss and weight maintenance.	Design:	Two groups of 10 cats with > 30% body fat (DEXA) completed a weight loss and weight maintenance study. Cats were fed for weight loss for four months, or until ideal body weight was reached, then all cats were fed to maintain their weight for four months. Cats underwent DEXA and serum chemistry analysis at months 0, 1, 2, 3 and 4 of weight loss and weight maintenance.
Dogs lost an average of 11.8% and 12.6% of body weight (BW) and 29.9% and 27.5% body fat (BF) in eight weeks. These values were significant for both groups (P<0.01) On average the dogs lost weight at a rate of 1.5% and 1.4% of their BW per week. This is within the safe rate of weight loss of 1-2%/week. There was no statistical difference in BW at the end of weight maintenance, dogs on average were consuming food at 2.4 X RER, well above the recommended 1.4 X RER for weight maintenance in obese prone dogs. Dogs with less than ± 5% change in BW at the end of weight maintenance to lose body fat (average -946 gm BF) and gained lean body mass (average + 676 gm LBM).	Results:	Cats lost an average of 14.2% and 15.0% of body weight (BW) and 30.1% and 29.1% body fat (BF) in eight weeks. These values were significant for both groups (P<0.01) On average, the cats lost weight at a rate of 1.2% and 1.3% of their BW per week. This is within the safe rate of weight loss of 1-2%/week. There was no statistical difference in BW at the end of weight maintenance, cats on average were consuming food at 1.3 X RER, well above the recommended 1.0 X RER for weight maintenance in obese prone cats. Cats with less than ± 5 % change in BW at the end of weight maintenance (6/19) maintained BW while continuing to lose body fat (average -252 gm BF) and gained lean body mass (average + 240 gm LBM).
	<ul> <li>Hill's<sup>e</sup> Prescription Diet<sup>e</sup> Metabolic Advanced Weight Solution Weight Loss and Weight Maintenance Study</li> <li>Canine Metabolic Advanced Weight Solution has clinically proven nutrition to safely and naturally support weight loss and weight maintenance<sup>4</sup></li> <li>Canine Metabolic Advanced Weight Solution has clinically proven nutrition to spare lean body mass during weight loss and weight maintenance<sup>4</sup></li> <li>Canine Metabolic Advanced Weight Solution has clinically proven nutrition to safely provide 28% body fat loss in two months in dogs<sup>4</sup></li> <li>These studies were designed to evaluate the efficacy of Canine Metabolic Advanced Weight Solution to help overweight and obese dogs achieve and maintain a healthy weight.</li> <li>Two groups of 10 dogs with &gt; 33.1% body fat (DEXA) completed a weight loss and weight maintenance study. Dogs were fed for weight loss for four months, or until ideal body weight was reached. Then, all dogs were fed to maintain their weight for four months. Dogs underwent DEXA and serum chemistry analysis at months 0, 1, 2, 3 and 4 of weight loss and weight maintenance.</li> <li>Dogs lost an average of 11.8% and 12.6% of body weight (BW) and 29.9% and 27.5% body fat (BF) in eight weeks. These values were significant for both groups (P&lt;0.01) On average the dogs lost weight at a rate of 1.5% and 1.4% of their BW per week. This is within the safe rate of weight loss of 1-2%/week. There was no statistical difference in BW at the end of weight maintenance, dogs on average were consuming food 2.2.4 X RER, well above the recommended 14 X RER for weight maintenance (9/20) maintained BW while continuing to lose body fat (average -946 gm BF) and gained lean body mass (average + 676 gm LBM).</li> </ul>	<ul> <li>Hilk's Prescription Dief* Metabolic Advanced Weight Solution tas clinically proven nutrition to selve and naturally support weight loss and maintenance</li> <li>a. Anne Metabolic Advanced Weight Solution has clinically proven nutrition to salve lean body mass during weight loss and weight maintenance</li> <li>b. The Metabolic Advanced Weight Solution has clinically proven nutrition to salve lean body mass during weight loss and weight maintenance</li> <li>b. The Metabolic Advanced Weight Solution has clinically proven nutrition to salve lean body mass during weight solution the solicital proven nutrition to salve lean body mass during weight to estimate and the efficiency of Canine Metabolic Advanced Meight Solution to help overweight and obsee dogs achieve and maintain a lean weight for weight maintenance study. Dogs were fed for weight loss for four months, or until deal body weight tows and reum chemistry analysis at months 0, 1, 2, and 4 of weight loss and weight maintenance.</li> <li>Dogs tost an average of 11.85% of 12.6% of body weight (BW) and 29.9% and 27.5% body fat (BP) ne light weight maintenance, dogs on average weight alfores near the sol tow weight nat are to 15% and 1.4% of the BW proves are consuming food at 2.4 X RER, well above the recommended 1.4 X RER for weight maintenance (92.0) maintained BW while continuing to lose body fat (BP) and gained lean body mass (average + 676 gm LBM).</li> </ul>

	Changes in Gene Expression After Weight Loss and Weight Maintenance in Overweight Cats and Dogs Fed Hill's® Prescription Diet® Metabolic Advanced Weight Solution	7	
Key points:	<ul> <li>Changes in gene expression can reflect the changes in underlying biochemistry</li> <li>Feeding Feline Metabolic Advanced Weight Solution helps the cats achieve a healthy gene expression profile</li> <li>The magnitude of biochemical changes resulting from feeding Feline Metabolic</li> </ul>	Key points:	<ul> <li>Changes in gene expression can reflect the changes in underlying biochemistry</li> <li>Feeding Canine Metabolic Advanced Weight Solution helps the dogs achieve a healthy gene expression profile</li> <li>Biochemical changes resulting from feeding Canine Metabolic Advanced</li> </ul>
	Advanced Weight Solution are maximized at the end of weight loss, but are consistent during weight maintenance		Weight Solution are maximized at the end of weight loss, but are consistent during weight maintenance
Purpose:	This study was designed to evaluate the effects of <b>Feline Metabolic Advanced Weight</b> <b>Solution</b> on changes in biochemistry as reflected by changes in gene expression in overweight and obese cats during weight loss and weight maintenance.	Purpose:	This study was designed to evaluate the effects of Canine Metabolic Advanced Weight Solution on changes in biochemistry as reflected by changes in gene expression in overweight and obese dogs during weight loss and weight maintenance.
Design:	Twenty cats participating in the <b>Feline Metabolic Advanced Weight Solution Weight</b> Loss and Weight Maintenance Study were evaluated for gene expression changes at the end of weight loss (Day 112 or when ideal weight reached) and at the end of a 4-month weight maintenance phase (Day 224). Whole blood samples were evaluated by GeneChip and data analyzed by the Partek® GS for Gene Expression Data software. The Robust Multichip Average (RMA) algorithm was used for normalization and probe-level summarization of raw data. ANOVA was performed to find significantly differentially expressed genes between any two groups with a minimal False Discovery Rate (FDR) threshold of 0.1. A fold change cut-off of 1.25 was selected.	Design:	Twenty dogs participating in the Hill's <sup>e</sup> Prescription Diet <sup>e</sup> Canine Metabolic Advanced Weight Solution Weight Loss and Weight Maintenance Study were evaluated for gene expression changes at the end of weight loss (Day 112 or when ideal weight reached) and at the end of a 4 month weight maintenance phase (Day 224). Whole blood samples were evaluated by GeneChip and data analyzed by the Partek <sup>e</sup> GS for Gene Expression Data software. The Robust Multichip Average (RMA) algorithm was used for normalization and probe-level summarization of raw data. ANOVA was performed to find significantly differentially expressed genes between any two groups with a minimal False Discovery Rate (FDR) threshold of 0.1. A fold change cut-off of 1.25 was selected.
Results:	When gene expression at Day 112 and Day 224 was compared to Day 0, there were 424 and 1391 significant gene expression changes, respectively (Figure 1). While the number of differentially expressed genes increased during weight maintenance, the magnitude of gene expression change was greatest at Day 112. In addition to reducing weight and lowering the percentage fat in the body, Feline Metabolic Advanced Weight Solution works naturally to promote healthy gene expression changes. This is exemplified by the lowering of the expression of key metabolic genes such as Phosphatidylcholine Transfer Protein (PCTP).	Results:	When gene expression at Day 112 and Day 224 was compared to Day 0, there were 74 and 307 significant gene expression changes, respectively (Figure 2). While the number of differentially expressed genes increased during weight maintenance, the magnitude of gene expression change was greatest at Day 112. In addition to reducing weight and lowering the percentage fat in the body, <b>Canine Metabolic</b> <b>Advanced Weight Solution</b> works naturally to promote healthy gene expression changes. This is exemplified by the lowering of the expression of key metabolic genes such as the TSHB, PCTP and CA1.
	Figure 1: Heat map reflecting significant changes in gene expression in cats fed Feline Metabolic Advanced Weight Solution for 112 and 224 days compared to baseline. Each column = an individual cat at Day 0,112 or 224 Each row = an individual gene with significant change in expression over time Genes with relative down regulation/expression are shown in blue; genes with relative up regulation/expression are shown in red.		Figure 2: Heat map reflecting significant changes in gene expression in dogs fed Canine Metabolic Advanced Weight Solution for 112 and 224 days compared to baseline. Each column = an individual dog at Day 0, 112 or 224 Each row = an individual gene with significant change in expression over time Genes with relative down regulation/expression are shown in blue; genes with relative up regulation/expression are shown in red.

	Frequently asked questions about the Hill's Healthy Weight Protocol
Question	Why does my clinic need this protocol?
Answer	Recent studies have shown that using currently available methods, 75% of feeding plans developed for weight loss were inaccurate. These plans led to overfeeding the pets with too many calories and as a result, not achieving weight loss — or worse — gaining weight. We need a more effective way to determine a pet's ideal weight and with that create more effective weight loss feeding plans.
Question	Why should I be feeding to the pet's ideal weight?
Answer	Simply put, excess fat tissue does not increase a pet's calorie need. So feeding to an overweight pet based on their current weight leads to consumption of excess calories. We need to feed to their ideal weight to ensure they get the right amount of calories.
Question	What is the Hill's Healthy Weight Protocol e-tool?
Answer	The Hill's Healthy Weight Protocol e-tool is an objective, quantitative evaluation. This diagnostic approach utilizes a series of body frame (morphometric) measurements to determine the pet's ideal weight. There are four simple measurements for dogs and six measurements for cats. The measurements take about 2 minutes to complete and only need to be done once to establish the pet's ideal weight for life.
Question	When should I use the Hill's Healthy Weight Protocol BFI Risk Chart to assess an overweight patient?
Answer	In those cases in which a pet cannot be measured using the Healthy Weight Protocol morphometric measurements or when the clinic lacks access to the Healthy Weight Protocol's e-tool for ideal weight calculations.
Question	Can I use the Healthy Weight Protocol morphometric measurements on all pets?
Answer	No. Although all pets should be evaluated by BCS/MCS during the nutritional screening evaluation, this diagnostic approach is only useful in patients considered to have abnormal body conditions based on currently available methods of assessment (BCS > 3/5 or 5/9).
Question	Should the Hill's Healthy Weight Protocol be used on animals of all ages?
Answer	No. The Healthy Weight Protocol e-tool and BFI Risk Chart are designed for otherwise healthy adult pets over the age of 1. They are not intended for use in puppies, kittens, pregnant or lactating females, or geriatric animals that are likely losing lean muscle mass.
Question	The ideal weight seems low to me.
Answer	The Hill's Healthy Weight Protocol e-tool and morphometric measurements are not 100% accurate therefore the reported ideal weight may be low in some cases. Based on validations studies, morphometric measurements overestimate ideal body fat (and therefore the calculations would predict a slightly lower ideal weight than DEXA would predict) in 15% of dogs and 8% of cats. The Hill's Healthy Weight Protocol is a diagnostic method, and therefore only a starting point for a feeding recommendation. The Hill's Healthy Weight Protocol is not a substitute for professional assessment and ultimate recommendation. If the pet is losing weight too quickly or seems excessively hungry, the ideal weight can be adjusted in the Hill's Healthy Weight Protocol e-tool (corresponding feeding plan will then adjust)

#### Frequently asked questions about Hill's<sup>®</sup> Prescription Diet<sup>®</sup> Metabolic Advanced Weight Solution

Question	How do you know that the pet will not regain weight once ideal weight is achieved?
Answer	As long as the patient remains on Metabolic Advanced Weight Solution, and is fed appropriately, our clinical evidence indicates that the patient will not regain the weight that was lost. <sup>6</sup>
Question	Is the reason that pets lost weight because the food is not palatable?
Answer	Metabolic Advanced Weight Solution was developed to be highly palatable for both dogs and cats. The pets lost weight because of the efficacy of the product.
Question	What are the recommended feeding guidelines after ideal weight is achieved?
Answer	There are two feeding guides, one for weight loss and one for weight maintenance. Feeding amounts should be adjusted based on the individual pet's needs. Once the pet achieves ideal weight, it may be necessary to increase the amount of food in order to maintain that body weight. We recommend you schedule regular weight checkups to monitor weight loss and reassess the feeding plan as needed.
Question	What is the recommended follow up protocol when I place a patient on this food?
Answer	We recommend a follow up phone call after three days to ensure the transition is going well. Pets should be weighed monthly until ideal weight is achieved. After ideal weight is achieved, the pet should remain on monthly weight checks for 2–3 months or until a maintenance feeding schedule that will maintain the pet at the ideal weight has been determined.



#### Canine Metabolic Advanced Weight Solution nutritional information



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Vitamin D3 Supplement), Ch Zinc Oxide, Copper Sulfate, ( retain freshness, Citric Acid a	eal, Pea Bran eet Pulp, Flax herols and C n Phosphate, n E Supplem n B12 Supple oline Chloric Calcium Ioda idded to reta	Solution: Chicken Meal, Soybean M (seed, Coconut Oil Citric Acid), Pork Lin Potassium Chlorici ent, Niacin, Thiam ement, Pyridoxine I de, Vitamin E Supp tet, Sodium Selenit ain freshness, Beta-	By-Produ ill Run, So I, Lactic Ar ver Flavor, de, Lipoic / ine Mono Hydrochlo blement, n te), Taurine -Carotene	ct Meal, Whole ( ybean Meal, Driv cid, Powdered C DL-Methionine, Acid, vitamins (L- nitrate, Vitamin ride, Riboflavin S inierals (Mangar e, L-Carnitine, M , Phosphoric Acia	Srain Wheat, Whole ed Tomato Pomace, lellulose, Pork Fat L-Lysine, lodized Ascorbyl-2-Polyphosphat A Supplement, Calcium supplement, Folic Acid, nese Sulfate, Ferrous Sulfa ixed Tocopherols added t d, Rosemary Extract.
AVERAGE NUTRIENT CON	TENTS	ed	Dry Ma	tter <sup>2</sup>	As Fed. Caloric Basis
Protein	27.7	%	30.1	%	8.9 g
Fat	9.9	%	10.8	%	3.2 g
Carbohydrate (NFE)	36.0	%	39.1	%	11.6 g
Crude Fiber	12.6	%	13.7	%	4.1 g
Total Dietary Fiber	26.3	%	28.6	%	8.5 g
Calcium	0.73	%	0.79	%	236 mg
Phosphorus	0.61	%	0.7	%	197 mg
Sodium	0.34	%	0.37	%	110 mg
Potassium	0.90	%	0.98	%	291 mg
Chloride	0.86	%	0.93	%	278 mg
Magnesium	0.159	%	0.173	%	51 mg
Carnitine	368	mg/kg (ppm)	400	mg/kg (ppm)	11.9 mg
Vitamin E	641	IU/kg	697	IU/kg	21 IU/100 kc
Vitamin C	239	mg/kg	260	mg/kg	7.7 mg
METABOLIZABLE ENERGY	r				
1 14	3,096		3,365		
kcal/kg					
kcal/kg kcal/cup	252				
kcal/kg kcal/cup Weight oz/cup	2.9				
kcal/kg kcal/cup Weight oz/cup Cups per lb % Calories from: INGREDIENTS Canine Metabolic Advance Canine Metabolic Advance	252 2.9 5.6 Pro ed Weight :	tein 32 Fat 27	Carbo Grain Whe	ohydrates 41 at, Wheat Flour,	TREATS Chicken Meal,
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#### Feline Metabolic Advanced Weight Solution nutritional information



Animal feeding tests using AAFCO procedures substantiate that **Prescription Diet**\* Feline Metabolic Advanced Weight Solution pet food provides complete and balanced nutrition for maintenance of adult cass. The following amounts are a starting point only and should be adjusted as needed to maintenance of adult cass. The following amounts of the dol food vera 7 adva period. Concurrent use of unner addifies is not recommended. Nace Do not allow obsee cass to consume less than 80% of the recommended feeding amounts. Fasting may increase the risk of hepatic lipidos: Encourage increased water intake. Veterinary spectred exercise may be beneficial in combination with weight loss programs. Supplementation beyond the analogous canned or dy formulas or treats is unnecessary and may decrease the effectiveness of the food. Row WeiGHT LOSS: Determine the amount to feed based on the target weight rather than the current weight. FOR WEIGHT LOSS: Determine the amount to feed based on the target weight rather than the current weight. FOR WEIGHT LOSS: Determine the assed on the target weight rather than the current weight. FOR WEIGHT LOSS: Patient should be monitored to ensure proper body weight is maintanel. Increase food amounts accordingly.



ldeal Body Can(s)		FOR WEIGHT LOSS		FOR \ Can(s)	NANCE	
Weight (lb)	(5.5 oz)	Dry – Cups	Treats	(5.5 oz)	Dry – Cups	Treats
6	1	3/8	9	1 1/3	5/8	14
8	1 1/4	1/2	12	1 2/3	3/4	18
10	1 1/3	5/8	14	2	7/8	21
12	1 1/2	2/3	16	2 1/3	1	24
14	1 3/4	3/4	18	2 2/3	1 1/8	27
16	2	7/8	20	2 3/4	1 1/4	30
18	2	7/8	22	3	1 3/8	32

INGREDIENTS

Feline Metabolic Advanced Weight Solution: Water, Pork Liver, Pork By-Products, Corn Flour, Powdered Cellulose, Corn Starch, Chicken, Flasseed, Tomato Pomace, Natural Flavor, Corn Gluten, Meal, Coccnut Oli, Calcium, Colmane, Guar Gung, Calcium, Suffae, Leuceine, Dickolium Phosphare, Carrol Powder, Iodzied Salt, Taurine, vitamins (Vitamin E Supplement, Ascorbic Add Isource of vitamin C), Thiamine Mononitate, Nation Supplement, Phydolone Hydrochordic, Calcium Bratothemae, Vitamin B12 Supplement, etc.

CANNED

Nationale, walon supplement, ryndolaf eryddolondol y caddul r endedledd, vlaam b tu supplement, Klafoldwr supplement, Bioth, rôld kadi, Vlaamin D3 Supplement), Potassium Chloride, Choline Chloride, mirerals (Manganee Sulfate, Ferrous Sulfate, Zinc Oxide, Manganous Oxide, Copper Sulfate, Calcium Iodate, Sodium Selenice, DL-Heinnine, L-Threaning, Elec-Carotene

	As Fed <sup>1</sup>		Dry M	atter <sup>2</sup>	As Fed, Caloric Basis <sup>3</sup>
Protein	9.2 %		39.1	%	11.1 %
Fat	3.0 %		12.8	%	3.6 %
Carbohydrate (NFE)	7.4 %		31.5	%	8.9 %
Crude Fiber	2.4 %		10.2	%	2.9 %
Calcium	0.23 %		0.98	%	278 mg
Phosphorus	0.15 %		0.6	%	181 mg
Sodium	0.09 %		0.38	%	109 mg
Potassium	0.18 %		0.77	%	217 mg
Magnesium	0.022 %		0.094	%	27 mg
Taurine	0.12 %		0.51	%	145 mg
Carnitine	211 m	g/kg (ppm)	900	mg/kg (ppm)	25.5 mg
Vitamin E	159 IU	ſkg	677	IU/kg	19 IU/100 kcal
Vitamin C	69 m	g/kg	294	mg/kg	8.3 mg
METABOLIZABLE ENERGY					
kcal/kg	829		3,523		
kcal/can 5.5 oz	129				
% Calories from:	Protein 39	Fat 31	Carbohyo	Irates 30	

Differs from label guarantees which are either maximums or minimums. The nutrient in the product after moisture is removed. It is used to make direct comparisons of nutrient profiles with differing moisture contents. Nutrient intake for every Too kilocalieric consumed.





#### Feline Metabolic Advanced Weight Solution nutritional information

1-800-548-VETS (8387) VETERINARY TEAM ONLY

# Contact us and references

#### Access these resources for more information or answers to questions.

#### For healthcare team members:

- HillsVet.com/Metabolic
- HWP.HillsVet.com (App available in Android<sup>™</sup> and iOS<sup>®</sup>)
- Hill's Veterinary Consultation Service at 1-800-548-VETS (8387)
- Hill's Board on vspn.org and vin.com
- と @HillsVet.com

#### For pet owners:

- HillsPet.com
- Hill's Consumer Affairs at 1-800-445-5777
- Facebook.com/HillsPetUS

'Klausner JS, Lund E. Banfield Pet Hospital State of Pet Health 2012, 2012.

<sup>3</sup>Ward E, Budsberg S, Bartges J, et al. Big Pets Get Bigger: Latest Survey Shows Dog and Cat Obesity Epidemic Expanding, 2012.

<sup>3</sup>Data on file. Hill's Pet Nutrition, Inc.

\*Toll PW, Paetau-Robinson I, Lusby AL, et al. Effectiveness of morphometric measurements for predicting body composition in overweight and obese dogs. J Vet Intern Med. 2010;24:717.

<sup>5</sup>Lusby AL, Kirk CA, Toll PW, et al. Effectiveness of BCS for Estimation of Ideal Body Weight and Energy Requirements in Overweight and Obese Dogs Compared to DXA (abstract). *J Vet Intern Med*. 2010;24:717.

#### <sup>6</sup>Data on file. Hill's Pet Nutrition, Inc.

<sup>7</sup>Nagaoka D, Mitsuhashi Y, et al. Re-induction of obese body weight occurs more rapidly and at lower caloric intake in beagles. *J Anim Physiol Anim Nutr* 2010;94:287-292.

<sup>8</sup>Dry formula. Data on file. Hill's Pet Nutrition, Inc.

<sup>9</sup>Kushner RF, Blatner DJ, Jewell DE, et al. The PPET study: people and pets exercising together. *Obesity*. 2006;14(10):1762-1770.

10Dry formula. Data on file. Hill's Pet Nutrition, Inc.

"Laflamme D, Kealy RD, Schmidt DA. Estimation of Body Fat by Body Condition Score. J Vet Intern Med 1994;8:154A.

<sup>12</sup>German AJ, Holden SL, Moxham GL, et al. A simple, reliable tool for owners to assess the body condition of their dog or cat. *J Nutr* 2006;136:2031S-2033S.

Notes

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